



**Job #: 02-259**

**Job Title:** Senior Manager/Associate Director, Global Health Economics and Outcomes Research (HEOR)

**Location:** Waltham, MA

**Role Summary:**

Deciphera Pharmaceuticals is a clinical-stage biopharmaceutical company focused on improving the lives of cancer patients. We have used our proprietary drug discovery platform to develop a diverse pipeline of drug candidates designed to improve outcomes for patients with cancer by enhancing the quality, rate and/or durability of their responses to treatment. We currently retain global development and commercialization rights to our drug candidates, including three programs in clinical development. Deciphera (NASDAQ: DCPH) is a publicly traded company headquartered just outside Boston in Waltham, Massachusetts. Our state-of-the-art research facility is located near the University of Kansas School of Pharmacy in Lawrence, Kansas.

We offer an outstanding culture and opportunity for personal and professional growth based on these key principles:

- providing a collaborative, energized and fun work environment where people are empowered and supported in the achievement of their career goals
- a diverse and multi-disciplinary workforce
- dedicated and talented people who are passionate about achieving excellence in all they do
- a work environment that allows you to balance your priorities
- above all else, a commitment to the patients we serve

**Position Summary:**

This position will report to the **VP Health Economics & Outcome Research and Market Access** and be located in the Waltham office.

**Key Responsibilities:**

- Support development of clear, compelling and differentiating payor value messages for our medicines
- Provide input into clinical plans regarding HEOR endpoints and ensure follow-up during trials to ensure accurate and complete collection of HEOR data
- Develop and maintain strong relations with Market Access, Business Analytics, and Statistics groups
- Work with cross-functional partners to develop thoughtful and informative insights regarding the economic consequences and impact to patient-outcomes of Deciphera's products, in a way that is aligned to the objectives of Deciphera
- Leverage research findings to develop tools useful for payors and other stakeholders (e.g., budget impact models, cost-effectiveness models, survival models)
- Leverage data such as: longitudinal electronic medical records, pharmacy data, and medical claims
- Pursue excellence in quality of design, execution and publication of real-world health outcomes studies for ripretinib and the pipeline
- Ensure compliance with regulatory and legal policies when conducting and disseminating research
- Assume overall accountability for vendor deliverables
- Collaborate with field force to maintain an updated HEOR tool kit and dossier and anticipate the evolving payor response to ripretinib
- Periodically train colleagues such as the account management team, field force and global teams on HEOR results, value messages, and tools, and serve as a valued and responsive resource to them
- Work to disseminate results in a suitable format, such as dossiers, manuscripts, posters and Excel tools
- Ensure compliance with regulatory and legal policies when conducting and disseminating research
- Participate in projects unrelated to HEOR, as the need arises

**Required Qualifications**

- Graduate degree required; formal training in economics, epidemiology, physics, statistics, health economics, outcomes research, health services research, or other similarly relevant field of study with emphasis on useful mathematical modeling
- Strong analytical skills including experience in designing and creating mathematical models of complex systems
- Experience using VBA, Matlab, R, or SAS

**Preferred Qualifications:**

- Additional helpful experience and skills
- Understanding of regulatory standards for communication of health outcomes data in the US
- Previous HEOR experience in the pharmaceutical/biotech industry
- Past roles in strategy, account management or other business planning role
- A cross-functional orientation and ability to partner with colleagues
- Results-orientation with excellent interpersonal, communication and presentation skills
- Travel is expected to be less than 10% on average, but may be frequent around product launch
- Strong commitment to business ethics and teamwork

Deciphera offers competitive compensation, including equity-based compensation, and a comprehensive benefits package that includes medical, dental, vision, 401(k) retirement plan, life insurance and a flexible spending account for either health care and/or dependent care.